# THELEAF

## Learn | Grow | Dream

# Top Reps for the Week Over \$1,000:

| Top Office                         |    |
|------------------------------------|----|
| Toronto                            | 1  |
| Rob Chung                          | 2  |
|                                    | 3  |
| Top Division                       | 4  |
| <b>Maple Leaf</b> Angie Macdougall | 5  |
|                                    | 6  |
| Top New DM                         | 7  |
| <b>Winnipeg</b> Florence Bhebhe    | 8  |
|                                    | 9  |
| <b>Top Branch</b>                  | 10 |
| Kitchener/Waterloo                 | 11 |
| Daniel Clegg                       | 12 |
| Top CSP                            | 13 |
| <b>CanRock</b><br>Vonny Fast       | 14 |

| NAME               | TITLE | OFFICE             | СРО     |
|--------------------|-------|--------------------|---------|
| Tega Aijse         | ASR   | Toronto            | \$2,829 |
| Amber Hildebrandt  | SR    | Winnipeg           | \$2,591 |
| Sebastian Campbell | ADV   | Toronto            | \$2,306 |
| Vivek Rao          | SR    | Edmonton           | \$2,206 |
| Lia DeVries-Voves  | SR    | Toronto            | \$1,866 |
| Haley Smith        | FSM   | Edmonton           | \$1,358 |
| Spencer Monkman    | SR    | Vancouver          | \$1,355 |
| Daisy Gibson       | SR    | Edmonton           | \$1,323 |
| Brennon Colgan     | SADV  | Edmonton           | \$1,218 |
| Inara Karmali      | SADV  | Burnaby/Coqutilam  | \$1,166 |
| Essey Kidane       | TRN   | Kitchener/Waterloo | \$1,164 |
| Ruby Ravvin        | ADV   | Vancouver          | \$1,123 |
| Juliana Ye         | ADV   | Toronto            | \$1,079 |
| Kassy McCarron     | TRN   | Saskatoon          | \$1,019 |

# **Upcoming & Ongoing**

CIVIC HOLIDAY SALE ON UNTIL AUGUST 17TH!

**Sign up for Conference of Champions TODAY!** 

# Connect with us on the web:



facebook.com/ VectorMarketingCanada



@VectorCanada
#LearnGrowDream
#SkillsForLife



@VectorCanada

# Top 3 CSPs:

| NAME              | СРО     |
|-------------------|---------|
| Vonny Fast        | \$9,249 |
| Sibylle Stipp     | \$3,394 |
| Sally Ngo         | \$2,082 |
| <b>Grand Days</b> |         |

NAME DEMOS SALES CPO

Remember to submit your Grand Days on Vector Connect. Here's how:

**Vector Connect > My Account > Stats >** 

**More > Grand Day Entry** 

# **Team Builder**

| Office | Recruit              | Sponsor                 |
|--------|----------------------|-------------------------|
| SK     | Starr Neaptung       | Kelly Peters            |
| SK     | Thomas Song          | Ishaan Anand            |
| WIN    | Connor Bowey         | Nicholas Johnson        |
| DR     | Kevin Kallan         | Sharifa Lomiyev         |
| DR     | Zahra Siddiqui       | Kaenat Aziz             |
| TO     | Emanuel Kubati       | Gieson Njehia           |
| TO     | Lia DeVries-Voves    | Rachael Pape            |
| DR     | Kemiyah King         | Nikayla Small           |
| DR     | Robbie Vavaroutsos   | Kishon Cornwall         |
| KW     | Aqqesari Tut         | Destiny Boucher         |
| TO     | Sharan Pathak        | Nicholas Policicchio    |
| DR     | Josh Gamilla         | Samantha Koroma         |
| DR     | Marilyn Pandey       | Mehad Last              |
| DR     | Maryam Syed          | Taha Kiran              |
| DR     | Sawdah .Norat        | Taha Kiran              |
| TO     | Bruna Brandao Soares | Shania Ponceano         |
| ED     | Mahayla Scanie       | Avalon Snider           |
| ED     | Luna Lu              | Olivia Klak             |
| TO     | Kevin Tran           | Ryan Cunningham         |
| ED     | Alex Owlchild        | Jalen Chiles            |
| ED     | Daisy Gibson         | Jalen Chiles            |
| TO     | Keiara Clarke        | Mekayla Wilson-Johnson  |
| TO     | Darasimi Jakande     | Anjola Adewale          |
| TO     | Ali Khreis           | Anjola Adewale          |
| TO     | Yassin Serag         | Reina Abu-amara         |
| AR     | Alona Banayat        | Gio Dagopioso           |
| AF     | Jordan Dodington     | Ashleigh Rogers         |
| AR     | Jamaal Williams      | Edward Charles-ibelegbu |
| AR     | Alborz Merrikh       | kayla Dery              |
| WIN    | Adriana Pak          | Witta Irumva            |

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#SkillsForLife



@VectorCanada

# Weekend Warriors (over \$500):

| NAME               | OFFICE       | СРО     |
|--------------------|--------------|---------|
| Amber Hildebrandt  | Winnipeg     | \$2,419 |
| Vivek Rao          | Edmonton     | \$2,206 |
| Sebastian Campbell | Toronto      | \$1,761 |
| Haley Smith        | Edmonton     | \$1,358 |
| Parker Mcclocklin  | Saskatoon    | \$899   |
| Kassy McCarron     | Saskatoon    | \$870   |
| Asiya Parekh       | Durham       | \$758   |
| Maha Sakr          | Calgary      | \$725   |
| Vonny Fast         | CanRock FSMs | \$717   |
| Mariel Atadero     | Toronto      | \$697   |
| Tyler Hynne        | Saskatoon    | \$602   |



# Field Training Rocks!

FIELD TRAIN 5 PEOPLE
AND YOU WILL
BECOME A CERTIFIED FIELD
TRAINER AND
RECEIVE A CERTIFICATE FROM
THE COMPANY



FIELD TRAIN 15 PEOPLE
AND YOU WILL
BECOME A
FIELD TRAINER
ADVISOR AND RECEIVE A
'MAKING A DIFFERENCE'
VECTOR T-SHIRT



FIELD TRAIN 25 PEOPLE AND
YOU WILL BECOME A SENIOR
FIELD TRAINER
AND AWARDED THE STARFISH PIN
AND TROPHY
NEW TROPHY PLATES WILL BE SENT
OUT FOR ADDITIONAL
FIELD TRAINING
MILESTONES OF 50, 100, 150 & 200





Name

Office

**Field Trainings** 

# Managers!

Reminder to add your reps' Field Training on your VectorConnect weekly sales report so they get credit for the newsletter, campaign and annual awards!



## **Administrative Corner**

Last day to submit orders for Campaign 2
/Summer Campaign: August 31st, 2020

Have you checked out the Changing Lives, Selling
Knives Podcast?

What are you waiting for?

Tune in every **Monday** on Apple & Spotify Podcasts

These podcasts will **BLOW**YOUR MIND with tidbits on

how to grow your business
in Vector, grow personally
and be the best professional

# CHANGING LIVES, SELLING KNIVES PODCAST

Have you heard Jeff Gamboa's episode on Cutco through College?

Listen on Spotify: <a href="https://open.spotify.com/episode/6sK0b5Ubw8Westkx9u45St">https://open.spotify.com/episode/6sK0b5Ubw8Westkx9u45St</a>

Or visit ChangingLivesPodcast.com for all guest bios, and access to all episodes and show notes





# **VECTOR'S MISSION**

"TO BE THE ARENA WHERE EVERYONE CAN CARN, GROW AND DREAD"

# NOWACCEPTING NOMINATIONS FOR JULY

Who can YOU nominate that has been living out our mission?

Send your nominations to LearnGrowDream@cutco.com

Someone who is actively going after, or achieved one of their dreams.

Email us at LearnGrowDream@cutco.com to either nominate yourself or someone else.

Each month
someone will be
chosen to receive
their choice of either
a piece of CUTCO
worth up to \$100 or
a \$25 gift card!



# **Top 5 Offices:**

# **Top Division:**

| RANI | K NAME          | OFFICE             | RANK | NAME             | OFFICE           |
|------|-----------------|--------------------|------|------------------|------------------|
| 1    | Rob Chung       | Toronto            | 1    | Angie Macdougall | Maple Leaf       |
| 2    | Mitch Tainsh    | Edmonton           | 2    | Mitchell Tainsh  | Prairie Merchant |
| 3    | Daniel Clegg    | Kitchener/Waterloo | 3    | Shayla Wey       | CanRock          |
| 4    | Bianka Brajic   | Vancouver          |      |                  |                  |
| 5    | Florence Bhebhe | Winnipeg           |      |                  |                  |

# **Top 3 Branch Offices:**

# **Top 2 New District Offices:**

| RANK | NAME           | OFFICE             | RANK | NAME            | OFFICE    |
|------|----------------|--------------------|------|-----------------|-----------|
| 1    | Daniel Clegg   | Kitchener/Waterloo | 1    | Florence Bhebhe | Winnipeg  |
| 2    | Hannah Patrick | Durham             | 2    | Taylor Shefsky  | Saskatoon |
| 3    | Cassy Funk     | Abbotsford         |      |                 |           |



## **Promotions**

## Sales Representative

Ritika Tingare TO ТО Julia Dietrich Temiloluwa Akinroye CLOlivia Klak ED Linsay Quinonez ED Jalen Chiles ED Favour Abajesude WIN WIN Connor Bowey KW Jenny Ciupa kayla Dery AR Kurt Olarte MΗ Vanessa Roman LN Prerna Puri DR Robbie Vavaroutsos DR DR Raquel Paiva

## Advanced Sales Rep

Julia DietrichTOKristine AradanasTOMarina SimonovicKWVie MckenzieBC

## Advisor

Michael Wightman KW

## Senior Advisor

#### YOUR NAME HERE

Jr. Field Sales Leader

#### YOUR NAME HERE

Field Sales Leader - Fortune 40!

#### YOUR NAME HERE

Sr. Field Sales Leader

#### YOUR NAME HERE

Field Sales Manager

#### YOUR NAME HERE

Which promotion will you achieve next week?













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| January through April \$8,000  |
|--------------------------------|
| February through April \$6,000 |
| March through April \$4,000    |

#### **CAMPAIGN II**

| May through August \$12,000  |
|------------------------------|
| June through August \$10,000 |
| July through August \$8,000  |
| August through August\$6,000 |

#### **CAMPAIGN III**

| Sept. through December \$8,000 |
|--------------------------------|
| Oct. through December \$6,000  |
| Nov. through December \$4,000  |

# **President's Club: May Start**

| NAME                | OFFICE | CPO A    | WAY FROM \$12K |
|---------------------|--------|----------|----------------|
| Jonathan St-Pierre  | CL     | \$41,105 | Achieved       |
| Emily Johnson       | WIN    | \$32,716 | Achieved       |
| Tina Richardson     | TO     | \$25,745 | Achieved       |
| Zoe Ferris          | VN     | \$24,022 | Achieved       |
| Breanna Pickett     | VN     | \$22,861 | Achieved       |
| Bailey Grantham     | WIN    | \$22,333 | Achieved       |
| Brennon Colgan      | ED     | \$22,161 | Achieved       |
| Kami Aneca          | ED     | \$20,213 | Achieved       |
| Jersey Dean         | ED     | \$20,059 | Achieved       |
| Nicholas Eke        | DR     | \$17,561 | Achieved       |
| Rachelle            | ED     | \$17,475 | Achieved       |
| Hoogendoorn         | CL     | \$16,960 | Achieved       |
| Shan Oben           | KL     | \$16,466 | Achieved       |
| Jillian Millard     | WIN    | \$16,102 | Achieved       |
| Channelle Vandal    | KW     | \$16,034 | Achieved       |
| Amelia McGaugh      | CL     | \$15,851 | Achieved       |
| Amanda Sieb         | VN     | \$15,474 | Achieved       |
| Rachel Chleifer     | TO     | \$15,186 | Achieved       |
| Alana Leiva         | AR     | \$14,747 | Achieved       |
| Gary Haden          | ED     | \$14,289 | Achieved       |
| Richard Lalonde     | KL     | \$14,083 | Achieved       |
| Wyatt Mcleod        | KW     | \$13,910 | Achieved       |
| Ralene Tolton       | CL     | \$12,739 | Achieved       |
| Noah Sieben         | OCSP   | \$12,569 | Achieved       |
| Linda Nusca         | CL     | \$11,557 | \$443          |
| Tazman Abramowicz   | CL     | \$11,536 | \$464          |
| Bennet Beach        | BC     | \$11,240 | \$760          |
| Inara Karmali       | AR     | \$10,956 | \$1,044        |
| Mette Moman         | CSP    | \$10,261 | \$1,739        |
| Tammy Kelly         | VN     | \$10,151 | \$1,849        |
| Ruby Ravvin         | WIN    | \$10,030 | \$1,970        |
| Blake Harris        | VC     | \$9,750  | \$2,250        |
| Roni-Lil Shapka     | OK     | \$9,690  | \$2,310        |
| Dakota Krebs        | ED     | \$9,182  | \$2,818        |
| Julian Rodriguez    | CL     | \$9,134  | \$2,866        |
| Sebastian Dzikowski | OCSP   | \$8,922  | \$3,078        |
| Johanna Schlager    | CL     | \$8,713  | \$3,287        |
| Kaylee Quinney      | MH     | \$8,644  | \$3,356        |
| Rocky Trottier      | KL     | \$8,619  | \$3,381        |
| Valeria Acosta      | SR     | \$8,015  | \$3,985        |
|                     |        |          |                |

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|------------------------------|
| June through August \$10,000 |
| July through August\$8,000   |
| August through August\$6,000 |

#### **CAMPAIGN III**

| Sept. through December \$8,000 |
|--------------------------------|
| Oct. through December \$6,000  |
| Nov. through December \$4,000  |

# President's Club: June Start

| NAME                | OFFICE | CPO AWA            | AY FROM \$10k      |
|---------------------|--------|--------------------|--------------------|
| Dakota Peterson     | CL     | \$10,938           | Achieved           |
| Witta Irumva        | WIN    | \$10,560           | Achieved           |
| Lauren Tsilker      | TO     | \$9,802            | \$198              |
| Juliana Ye          | TO     | \$9,584            | \$416              |
| Sebastian Campbell  | TO     | \$8 <i>,</i> 978   | \$1,022            |
| Ryan Paikin         | TO     | \$8,721            | \$1,279            |
| Holly Boulton       | AF     | \$8,625            | \$1,375            |
| Rhea Manalili       | TO     | \$7 <i>,</i> 363   | \$2,637            |
| Kyle Gbobaniyi      | CL     | \$7,152            | \$2,848            |
| Anaiah Pitt         | ТО     | \$7,076            | \$2,924            |
| Noah Lee            | TO     | \$6,832            | \$3,168            |
| Sahana Muhundhan    | TO     | \$6,818            | \$3,182            |
| Maha Sakr           | CL     | \$6,716            | \$3,284            |
| Paige Shyiak        | CL     | \$6,701            | \$3,299            |
| Braydon Helton      | CL     | \$6,632            | \$3,368            |
| Marcus Saint-rome   | KW     | \$6,145            | \$3,855            |
| Lois Abu            | CL     | \$6,119            | \$3,881            |
| Brody Hunt          | GP     | \$6,112            | \$3,888            |
| Brooklyn Noble      | ED     | \$5,713            | \$4,287            |
| Tega Aijse          | TO     | \$5,608            | \$4,392            |
| Aidan Laird         | CL     | \$5,316            | \$4,684            |
| Grace Smith         | SK     | \$5,191            | \$4,809            |
| Suzanne Neumark     | TO     | \$5,178            | \$4,822            |
| Dylan Mcintosh      | BC     | \$4,902            | \$5,098            |
| Victor Buklis       | TO     | \$4,877            | \$5,123            |
| Amy Wytrykush       | GP     | \$4,578            | \$5,422            |
| Kathy Tran          | KW     | \$4,533            | \$5,467            |
| Emily Conlon-mccabe | ED     | \$4,526            | \$5,474            |
| Matthew Oestreicher | SK     | \$4,478            | \$5,522            |
| Joss Murray         | GP     | \$4,385            | \$5,522<br>\$5,615 |
| Chukwuma Chukwueke  | LN     | \$4,365            | \$5,635            |
| Karlee Sjolin       | LN     | \$4,242            | \$5,055<br>\$5,758 |
| Vie Mckenzie        | BC     | \$4,242<br>\$4,062 |                    |
|                     | KW     | • •                | \$5,938<br>\$5,050 |
| Marina Simonovic    | TO     | \$4,050<br>\$2,877 | \$5,950<br>\$6,122 |
| Johnny Koven        | CL     | \$3,877<br>\$3,759 | \$6,123            |
| Jacob Lavigne       |        | \$3,758<br>\$3,538 | \$6,242            |
| Erica Bynoe         | TO     | \$3,528            | \$6,472            |
| Katherine Fontana   | TO     | \$3,477            | \$6,523            |
| Emily Mcelheran     | DR     | \$3,430            | \$6,570            |
| Rachael Wilkes      | CL     | \$3 <i>,</i> 400   | \$6,600            |

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| August through August\$6,000 |

#### **CAMPAIGN III**

| Sept. through December \$8,000 |
|--------------------------------|
| Oct. through December \$6,000  |
| Nov. through December \$4,000  |

# President's Club: July Start

| NAME                 | OFFICE | CPO AW   | AY FROM \$8K |
|----------------------|--------|----------|--------------|
| Karim Abushaar       | ТО     | \$11,903 | Achieved     |
| Zoe Bungay           | ED     | \$10,181 | Achieved     |
| Michael Wightman     | KW     | \$8,394  | Achieved     |
| Shaelyn Wytinck      | WIN    | \$8,312  | Achieved     |
| Amaan Kler           | VN     | \$8,237  | Achieved     |
| Rachael Pape         | TO     | \$7,077  | \$923        |
| Aidan Hardy          | ТО     | \$6,770  | \$1,230      |
| Jenna Ferguson       | SR     | \$6,378  | \$1,622      |
| Kathryn Hyatt        | DR     | \$6,089  | \$1,911      |
| Jensine Aure         | TO     | \$6,063  | \$1,937      |
| Julia Dietrich       | TO     | \$5,418  | \$2,582      |
| Julio Rey            | TO     | \$5,300  | \$2,700      |
| Kristine Aradanas    | TO     | \$4,215  | \$3,785      |
| Kiara Townley        | KL     | \$3,807  | \$4,193      |
| Chelsea Ells         | SK     | \$3,625  | \$4,375      |
| Logan Williams       | KL     | \$3,573  | \$4,427      |
| Mia Williams         | SK     | \$3,396  | \$4,604      |
| Cassidy Duthie       | ВС     | \$3,320  | \$4,680      |
| Paige Kessler        | ED     | \$3,277  | \$4,723      |
| Lexi Newbigin        | VN     | \$3,219  | \$4,781      |
| Jamie Falardeau      | LN     | \$3,100  | \$4,900      |
| Mecca Atadero        | TO     | \$3,088  | \$4,912      |
| Kishon Cornwall      | DR     | \$2,731  | \$5,269      |
| Ruben Rivera         | ED     | \$2,711  | \$5,289      |
| Dana Im              | ED     | \$2,682  | \$5,318      |
| Mariel Atadero       | TO     | \$2,594  | \$5,406      |
| Sophie Gilbert       | TO     | \$2,527  | \$5,473      |
| Nicholas Policicchio | TO     | \$2,392  | \$5,608      |
| Declan Harding       | AR     | \$2,306  | \$5,694      |
| Ani Vanderploeg      | LB     | \$2,304  | \$5,696      |
| Amy Dyer             | DR     | \$2,196  | \$5,804      |
| Bryce Lee            | ТО     | \$2,054  | \$5,946      |
| Alicia Lee           | DR     | \$2,045  | \$5,955      |
| Khushi Gajeeban      | DR     | \$1,998  | \$6,002      |
| Amberley Trigg       | ED     | \$1,939  | \$6,061      |
| Jayme Jesso          | ТО     | \$1,881  | \$6,119      |
| Olivia Klak          | ED     | \$1,790  | \$6,210      |
| Gabriel Rivasplata   | ED     | \$1,732  | \$6,268      |
| Ishita Mann          | SK     | \$1,711  | \$6,289      |
| Kaiwen Guo           | ED     | \$1,691  | \$6,309      |
|                      |        | . ,      | , -,         |

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| July through August \$8,000  |
| August through August\$6,000 |

#### **CAMPAIGN III**

| Sept. through December \$8,000 |
|--------------------------------|
| Oct. through December \$6,000  |
| Nov. through December \$4,000  |

# President's Club: August Start

| NAME                 | OFFICE | СРО    | AWAY FROM \$8k  |
|----------------------|--------|--------|-----------------|
| Connor Bowey         | WIN    | \$1,46 | 59 \$4,531      |
| Robbie Vavaroutsos   | DR     | \$1,24 | \$4,755     \$4 |
| Raquel Paiva         | DR     | \$1,13 | 16 \$4,884      |
| Daisy Gibson         | ED     | \$99   | 5 \$5,005       |
| Vivek Rao            | ED     | \$95   | 4 \$5,046       |
| Spencer Monkman      | VN     | \$93   | 8 \$5,062       |
| Alberto Izaguirre    | DR     | \$83   | 5 \$5,165       |
| Kaylee White         | DR     | \$81   | 9 \$5,181       |
| Jamaal Williams      | AR     | \$62   | 9 \$5,371       |
| Samuel Fasakin       | CL     | \$60   | 1 \$5,399       |
| Sam Monk             | LN     | \$53   | 8 \$5,462       |
| Alona Banayat        | AR     | \$44   | 9 \$5,551       |
| Lia DeVries-Voves    | TO     | \$32   | 6 \$5,674       |
| Sydney Zuckerman     | TO     | \$28   | 1 \$5,719       |
| Keiara Clarke        | TO     | \$22   | 1 \$5,779       |
| Dave Tailor          | KW     | \$21   | 0 \$5,790       |
| Sharan Pathak        | TO     | \$20   | 6 \$5,794       |
| Starr Neaptung       | SK     | \$19   | 0 \$5,810       |
| Sephora Gustavus     | DR     | \$17   | 4 \$5,826       |
| Ali Khreis           | TO     | \$17   | 2 \$5,828       |
| Thomas Song          | SK     | \$11   | 8 \$5,882       |
| Marsena Carmichael   | DR     | \$11   | 8 \$5,882       |
| Bruna Brandao Soares | TO     | \$10   | 3 \$5,897       |
| Sophia St-Amour      | DR     | \$88   | \$5,912         |
| Queen Tayab          | SK     | \$73   | \$ \$5,927      |
| Kemiyah King         | DR     | \$29   | \$5,971         |



There is only one thing that makes a dream impossible to achieve: the fear of failure.

-Paulo Coelho

## Newsletter

# **Consistency Club**



## Contender - \$1,000

| Vonny Fast      | 15 |
|-----------------|----|
| Justin Gregoire | 15 |
| Sally Ngo       | 4  |
| Daisy Gibson    | 2  |

## Bar Raiser - \$4,000

Vonny Fast

August 11, 2020

## Warrior - \$2,000

| Vonny Fast | 15 |
|------------|----|
| Sally Ngo  | 3  |

## Trail Blazer - \$5,000

Vonny Fast 6

## Destroyer-\$3,000

Vonny Fast 15

## Show Stopper - \$7,500

Vonny Fast

\*Weeks must be done consecutively

#### **Representatives Consistency Club Winners**

10 Weeks over \$1k in a row wins 8 Table Knives in gift box

10 Weeks over \$2k in a row wins a Classic Studio +4

10 Weeks over \$3k in a row wins a Gourmet Set

10 Weeks over \$4k in a row wins a Galley +6 Set

10 Weeks over \$5k in a row wins a Signature Set

10 Weeks over \$7.5k in a row wins an Ultimate Set

## **CSP Consistency Club Winners**

10 Weeks in a row over \$1k wins \$200 in Retail CUTCO 10 Weeks in a row over \$2k wins \$350 in Retail CUTCO 10 Weeks in a row over \$3k wins \$500 in Retail CUTCO 10 Weeks in a row over \$4k wins \$750 in Retail CUTCO 10 weeks in a row over \$5k wins \$1000 in Retail CUTCO 10 Weeks over in a row \$7.5k wins \$1500 in Retail CUTCO

# FLORENCE BHEBHE

DISTRICT MANAGER OF THE WINNIPEG OFFICE



# HOW SHE GOT STARTED WITH VECTOR

#### Recommended

I was recommended by a friend to the job she wanted to help me out and knew I was looking for a job so she thought I might like it.

## WHERE IS SHE NOW?

## **District Manager**

I am the District Manager for the Winnipeg, Manitoba office. I am excited to step out of my comfort zone once again and challenge myself in this new leadership role and my new home in Winnipeg.

# DESCRIBE YOUR FIRST VECTOR SUMMER

## **SSC2 Conference**

I sold just over \$3000 and had a great and life changing experience at the SSC2 conference



# **QUEENIE NG**

# BRANCH MANAGER OF THE SUREY OFFICE

UNIVERSITY OF CALGARY STUDENT
BACHELOR OF SCIENCE
KINESIOLOGY DEGREE



# HOW SHE GOT STARTED WITH VECTOR

Referral from a Friend

# DESCRIBE YOUR FIRST VECTOR SUMMER

#### **Summer 2019**

I started in the Summer of 2019. I took 3 weeks off to go to a private camp in the mountains in BC and went on a missions trip to the LA dream center.

# WHY DID YOU DECIDE TO JOIN LEADERSHIP ACADEMY?

## **Experience**

I decided to join leadership academy for experience and personal growth. I've always been in leadership positions whether it was student council or on sports team; this just felt like the natural next step for me. I also wanted to learn about the opportunities in vector and learn more about running a business as I want to open my own clinic in the future.

## WHERE IS SHE NOW?

## **Branch Manager**

I am now finished my first year in university for Kinesiology at UofC. I am working towards my masters for physio therapy at UBC. I am running my first business at 18 years old during a pandemic and looking forwards to building a strong team and beating all the other branches

# WHAT ADVICE DO YOU HAVE FOR NEW REPS

#### **Be Consistent**

The biggest piece of advice I would give to a new rep is to be consistent with activity, so like demos, PDI, and attendance. "Consistency is the key to success". This can be hard to do when you first get into vector but that is why the manager exists.





|   | Name<br>          | Division | СРО       |
|---|-------------------|----------|-----------|
| 1 | Vonny Fast        | CRD      | \$128,932 |
| 2 | Devin Haag        | CRD      | \$94,691  |
| 3 | Sibylle Stipp     | CRD      | \$69,851  |
| 4 | Sally Ngo         | CRD      | \$47,736  |
| 5 | Justin Gregoire   | PMD      | \$42,086  |
|   |                   |          |           |
| 6 | Margaret Przybyla | PMD      | \$30,122  |
| 7 | Wilson Wong       | PMD      | \$29,423  |
| 8 | Philip Alsop      | CRD      | \$12,045  |
| 9 | Queenie Li        | CRD      | \$7,298   |



|    | Name                 | Office | CPO      |
|----|----------------------|--------|----------|
| 1  | Jonathan St-Pierre   | CL     | \$41,105 |
| 2  | Rachelle Hoogendoorn | ED     | \$17,475 |
| 3  | Alana Leiva          | ТО     | \$15,186 |
| 4  | Richard Lalonde      | ED     | \$14,289 |
| 5  | Wyatt Mcleod         | KL     | \$14,083 |
| 6  | Ralene Tolton        | KW     | \$13,910 |
| 7  | Linda Nusca          | OCSP   | \$12,569 |
| 8  | Dakota Peterson      | CL     | \$10,938 |
| 9  | Tammy Kelly          | CSP    | \$10,261 |
| 10 | Roni-Lil Shapka      | VC     | \$9,750  |
| 11 | Johanna Schlager     | OCSP   | \$8,922  |
| 12 | Rocky Trottier       | MH     | \$8,644  |
| 13 | Ricky Rayburn        | DR     | \$7,862  |
| 14 | Beth Green           | AR     | \$7,609  |
| 15 | Soonam Naidu         | SR     | \$7,119  |
| 16 | Ethan Sawka          | CL     | \$6,952  |
| 17 | Aidan Hardy          | ТО     | \$6,770  |
| 18 | Maha Sakr            | CL     | \$6,716  |
| 19 | Zach Trempner        | LB     | \$6,686  |
| 20 | Braydon Helton       | CL     | \$6,632  |
| 21 | Chris Smith          | RG     | \$6,325  |
| 22 | Brody Hunt           | GP     | \$6,112  |
| 23 | Heidi Schulze        | KW     | \$6,008  |
| 24 | Brooklyn Noble       | ED     | \$5,713  |
| 25 | Krystal Kitsul       | VC     | \$5,526  |
|    |                      |        |          |



# Scholarship Standings

Standings as of: August 7th, 2020

|    | Name                | Office | School   | СРО      |
|----|---------------------|--------|--|----------|
| 1  | Emily Johnson       | WIN    | University of Manitoba                           | \$32,716 |
| 2  | Tina Richardson     | ТО     | Queen's University                               | \$25,745 |
| 3  | Zoe Ferris          | VN     | Queen's University                               | \$24,022 |
| 4  | Breanna Pickett     | VN     | University of British Columbia - Okanagan Campus | \$22,861 |
| 5  | Bailey Grantham     | WIN    | University of Manitoba                           | \$22,333 |
| 6  | Brennon Colgan      | ED     | Memorial Composite High School                   | \$22,161 |
| 7  | Kami Aneca          | ED     | MacEwan University                               | \$20,213 |
| 8  | Jersey Dean         | ED     | University of Saskatchewan                       | \$20,059 |
| 9  | Nicholas Eke        | DR     | Trent University                                 | \$17,561 |
| 10 | Shan Oben           | CL     | Western University                               | \$16,960 |
| 11 | Jillian Millard     | KL     | Penticton High School                            | \$16,466 |
| 12 | Channelle Vandal    | WIN    | Université de Saint-Boniface                     | \$16,102 |
| 13 | Amelia McGaugh      | KW     | Wilfrid Laurier University                       | \$16,034 |
| 14 | Amanda Sieb         | CL     | Dalhousie University                             | \$15,851 |
| 15 | Rachel Chleifer     | VN     | University of British Columbia                   | \$15,474 |
| 16 | Gary Haden          | AR     | Mount Royal University                           | \$14,747 |
| 17 | Noah Sieben         | CL     | University of Lethbridge                         | \$12,739 |
| 18 | Karim Abushaar      | ТО     | Ashbury College                                  | \$11,903 |
| 19 | Tazman Abramowicz   | CL     | University of Wisconsin - Madison                | \$11,557 |
| 20 | Bennet Beach        | CL     | William Aberhart High School                     | \$11,536 |
| 21 | Inara Karmali       | ВС     | McGill University                                | \$11,240 |
| 22 | Mette Moman         | AR     | W.H. Croxford                                    | \$10,956 |
| 23 | Witta Irumva        | WIN    | University of Manitoba                           | \$10,560 |
| 24 | Zoe Bungay          | ED     | Home School                                      | \$10,181 |
| 25 | Ruby Ravvin         | VN     | University of British Columbia                   | \$10,151 |
| 26 | Blake Harris        | WIN    | Sanford Collegiate                               | \$10,030 |
| 27 | Lauren Tsilker      | TO     | Dalhousie University                             | \$9,802  |
| 28 | Dakota Krebs        | OK     | University of Calgary                            | \$9,690  |
| 29 | Juliana Ye          | TO     | Queen's University                               | \$9,584  |
| 30 | Julian Rodriguez    | ED     | Louis Saint Laurent HS                           | \$9,182  |
| 31 | Sebastian Dzikowski | CL     | University of British Columbia                   | \$9,134  |
| 32 | Sebastian Campbell  | TO     | Queen's University                               | \$8,978  |
| 33 | Ryan Paikin         | TO     | Crescent School                                  | \$8,721  |
| 34 | Kaylee Quinney      | CL     | St Gabriel The Archangel                         | \$8,713  |
| 35 | Holly Boulton       | AF     | University of the Fraser Valley                  | \$8,625  |
| 36 | Valeria Acosta      | KL     | University of Calgary                            | \$8,619  |
| 37 | Michael Wightman    | KW     | University of Windsor                            | \$8,394  |
| 38 | Shaelyn Wytinck     | WIN    | Red River CC                                     | \$8,312  |
| 39 | Amaan Kler          | VN     | University of Waterloo                           | \$8,237  |



# Have your customers round up their orders to support a great cause!

Standings as of: August 7th, 2020

| OFFICE             | Money<br>Raised | % of<br>Orders | Representative     | OFFICE | Money<br>Raised | % of<br>Orders |
|--------------------|-----------------|----------------|--------------------|--------|-----------------|----------------|
| Calgary            | \$1,820.88      | 28%            | Brennon Colgan     | ED     | \$272.97        | 73%            |
| Edmonton           | \$1,531.16      | 26%            | Jonathan St-Pierre | CL     | \$241.38        | 27%            |
| Vancouver          | \$479.35        | 25%            | Jersey Dean        | ED     | \$227.45        | 57%            |
| Lethbridge         | \$417.75        | 30%            | Inara Karmali      | BC     | \$213.72        | 44%            |
| Kelowna            | \$394.11        | 28%            | Valeria Acosta     | KL     | \$211.37        | 64%            |
| Burnaby/Coqutilam  | \$292.19        | 16%            | Lauren Nyberg      | LB     | \$186.68        | 49%            |
| Toronto            | \$230.04        | 4%             | Tina Richardson    | TO     | \$172.46        | 23%            |
| Surrey             | \$193.87        | 27%            | Jillian Millard    | KL     | \$159.66        | 65%            |
| Airdrie            | \$158.44        | 26%            | Rachel Chleifer    | VN     | \$144.92        | 44%            |
| Okotoks            | \$152.19        | 41%            | Shan Oben          | CL     | \$140.96        | 23%            |
| Abbotsford         | \$121.52        | 33%            | Jessica Meyer      | ED     | \$136.75        | 83%            |
| Winnipeg           | \$118.26        | 4%             | Dakota Krebs       | OK     | \$135.94        | 93%            |
| Red Deer OLD       | \$43.20         | 47%            | Breanna Pickett    | VN     | \$135.17        | 29%            |
| Sherwood Park      | \$31.95         | 26%            | Nicole Berube      | ED     | \$129.98        | 66%            |
| Victoria           | \$31.62         | 10%            | Morgan McAllister  | ED     | \$127.90        | 83%            |
| Saskatoon          | \$28.43         | 2%             | Jacob Hudson       | CL     | \$115.70        | 71%            |
| Medicine Hat       | \$26.92         | 11%            | Julian Rodriguez   | ED     | \$95.95         | 32%            |
| Grande Prairie     | \$24.91         | 13%            | Richard Lalonde    | ED     | \$92.06         | 50%            |
| Durham             | \$17.99         | 1%             | Jade Emond         | CL     | \$91.47         | 84%            |
| Kitchener/Waterloo | \$10.00         | 2%             | Brielle Laing      | CL     | \$91.02         | 73%            |
| Maple Leaf FSMs    | \$5.35          | 6%             | Ruby Ravvin        | VN     | \$85.41         | 49%            |
| London             | \$0.89          | 1%             | Witta Irumva       | WIN    | \$83.22         | 34%            |
| Red Deer           | \$0.80          | 4%             | Mac Young          | CL     | \$76.63         | 100%           |
| Regina             | \$0.40          | 3%             | Shaelee Dombrowski | AF     | \$75.32         | 76%            |
|                    |                 |                | Kyran Macdonald    | CL     | \$72.95         | 37%            |
| Total Rai          | ised in 20      | 020:           | Noah Sieben        | CL     | \$72.72         | 71%            |
|                    |                 |                | Kyle Gbobaniyi     | CL     | \$72.20         | 43%            |
| <b>QK</b> 1        | 32.22           |                | Jenna Ferguson     | SR     | \$71.12         | 54%            |
| <b>50</b> 91       |                 | <b>L</b>       | Taylor Shefsky     | SK     | \$69.35         | 43%            |
|                    |                 |                | Cole Martin        | CL     | \$63.96         | 73%            |

# REP AWARDS

# **Summer Campaign Awards**

Top 10 Rising Star

Top 5 Elite

Top 2 FSM's

Top 5 Assistant Manager's

**Top 2 Field Trainers** 

#1 Rep Round Up

## **Annual Awards:**

Top 10 Rising Star

Top 3 Elite

Top 2 CSP

Top 2 Field Trainers

New Sales Rep Levels

Honour Club-\$35,000

Inner Circle-\$50,000

Academy of Champions-\$75,000

Standard of Excellence-\$125,000

Millionaires Club (Rolex)-\$275,000

Platinum Award-\$500,000

# MANAGER AWARDS

**Summer Campaign Awards** 

**Top Division** 

Top 3 Offices

**Top New District Manager** 

Top 5 Branches

Top 2 Offices PR-CPO

Top 2 Offices PR-Recruits

#1 Office Round Up

## **Annual Awards:**

Top 5 Offices

Top Division

**Top District Team** 

Personal Growth Award

**Productivity Award** 

Sales Growth in Sales

Sales Growth in Recruits

Top Personal Recruit

Top Personal Recruit Sales

Teambuilder

New District Manager

Rising Star-\$325,000

Inner Circle-\$450,000

Academy of Champions-\$600,000

Standard of Excellence-\$750,000

Millionaires Club-\$1,000,000

Day of Decadence-\$1,500,000

M2 Award-\$2,000,000

# OSCARS. Summer Oscar Standings

Rep Standings as of August 7th, 2020

|                      | nep Standings as of August 7th, 2020 |                    |                         |                                |                              |                                    |
|----------------------|--------------------------------------|--------------------|-------------------------|--------------------------------|------------------------------|------------------------------------|
| Name                 | Office                               | СРО                | CPO to<br>Bronze<br>25k | CPO to<br>Silver<br><u>35k</u> | CPO to<br>Gold<br><u>50k</u> | CPO to<br>Red Oscar<br><u>100k</u> |
| Jonathan St-Pierre   | CL                                   | \$41,105           | Achieved                | Achieved                       | \$8,895                      | \$58,895                           |
| Emily Johnson        | WIN                                  | \$32,716           | Achieved                | \$2,284                        | \$17,284                     | \$67,284                           |
| Tina Richardson      | TO                                   | \$25,745           | Achieved                | \$9,255                        | \$24,255                     | \$74,255                           |
| Zoe Ferris           | VN                                   | \$24,022           | \$978                   | \$10,978                       | \$25,978                     | \$75,978                           |
| Breanna Pickett      | VN                                   | \$22,861           | \$2,139                 | \$12,139                       | \$27,139                     | \$77,139                           |
| Bailey Grantham      | WIN                                  | \$22,333           | \$2,667                 | \$12,667                       | \$27,667                     | \$77,667                           |
| Brennon Colgan       | ED                                   | \$22,161           | \$2,839                 | \$12,839                       | \$27,839                     | \$77,839                           |
| Kami Aneca           | ED                                   | \$20,213           | \$4,787                 | \$14,787                       | \$29,787                     | \$79,787                           |
| Jersey Dean          | ED                                   | \$20,059           | \$4,941                 | \$14,941                       | \$29,941                     | \$79,941                           |
| Nicholas Eke         | DR                                   | \$17,561           | \$7,439                 | \$17,439                       | \$32,439                     | \$82,439                           |
| Rachelle Hoogendoorn | ED                                   | \$17,475           | \$7,525                 | \$17,525                       | \$32,525                     | \$82,525                           |
| Shan Oben            | CL                                   | \$16,960           | \$8,040                 | \$18,040                       | \$33,040                     | \$83,040                           |
| Jillian Millard      | KL                                   | \$16,466           | \$8,534                 | \$18,534                       | \$33,534                     | \$83,534                           |
| Channelle Vandal     | WIN                                  | \$16,102           | \$8,898                 | \$18,898                       | \$33,898                     | \$83,898                           |
| Amelia McGaugh       | KW                                   | \$16,034           | \$8,966                 | \$18,966                       | \$33,966                     | \$83,966                           |
| Amanda Sieb          | CL                                   | \$15,851           | \$9,149                 | \$19,149                       | \$34,149                     | \$84,149                           |
| Rachel Chleifer      | VN                                   | \$15,474           | \$9,526                 | \$19,526                       | \$34,526                     | \$84,526                           |
| Alana Leiva          | TO                                   | \$15,186           | \$9,815                 | \$19,815                       | \$34,815                     | \$84,815                           |
| Gary Haden           | AR                                   | \$14,747           | \$10,253                | \$20,253                       | \$35,253                     | \$85,253                           |
| Richard Lalonde      | ED                                   | \$14,289           | \$10,711                | \$20,711                       | \$35,711                     | \$85,711                           |
| Wyatt Mcleod         | KL                                   | \$14,083           | \$10,917                | \$20,917                       | \$35,917                     | \$85,917                           |
| Ralene Tolton        | KW                                   | \$13,910           | \$11,090                | \$21,090                       | \$36,090                     | \$86,090                           |
| Noah Sieben          | CL                                   | \$12,739           | \$12,261                | \$22,261                       | \$37,261                     | \$87,261                           |
| Linda Nusca          | OCSP                                 | \$12,569           | \$12,432                | \$22,432                       | \$37,432                     | \$87,432                           |
| Karim Abushaar       | TO                                   | \$11,903           | \$13,097                | \$23,097                       | \$38,097                     | \$88,097                           |
| Tazman Abramowicz    | CL                                   | \$11,557           | \$13,443                | \$23,443                       | \$38,443                     | \$88,443                           |
| Bennet Beach         | CL                                   | \$11,536           | \$13,464                | \$23,464                       | \$38,464                     | \$88,464                           |
| Inara Karmali        | BC                                   | \$11,240           | \$13,760                | \$23,760                       | \$38,760                     | \$88,760                           |
| Mette Moman          | AR                                   | \$10,956           | \$14,044                | \$24,044                       | \$39,044                     | \$89,044                           |
| Dakota Peterson      | CL                                   | \$10,938           | \$14,062                | \$24,062                       | \$39,062                     | \$89,062                           |
| Witta Irumva         | WIN                                  | \$10,560           | \$14,440                | \$24,440                       | \$39,440                     | \$89,440                           |
| Tammy Kelly          | CSP                                  | \$10,261           | \$14,739                | \$24,739                       | \$39,739                     | \$89,739                           |
| Zoe Bungay           | ED                                   | \$10,181           | \$14,819                | \$24,819                       | \$39,819                     | \$89,819                           |
| Ruby Ravvin          | VN                                   | \$10,151           | \$14,849                | \$24,849                       | \$39,849                     | \$89,849                           |
| Blake Harris         | WIN                                  | \$10,030           | \$14,970                | \$24,970                       | \$39,970                     | \$89,970                           |
| Lauren Tsilker       | TO                                   | \$9,802            | \$15,198                | \$25,198                       | \$40,198                     | \$90,198                           |
| Roni-Lil Shapka      | VC                                   | \$9,750            | \$15,250                | \$25,250                       | \$40,250                     | \$90,250                           |
| Dakota Krebs         | OK                                   | \$9,690            | \$15,310                | \$25,310                       | \$40,310                     | \$90,310                           |
| Juliana Ye           | TO                                   | \$9,584            | \$15,416                | \$25,416                       | \$40,416                     | \$90,416                           |
| Julian Rodriguez     | ED                                   | \$9,182            | \$15,818                | \$25,818                       | \$40,818                     | \$90,818                           |
| Sebastian Dzikowski  | CL                                   | \$9,134            | \$15,866                | \$25,866                       | \$40,866                     | \$90,866                           |
| Sebastian Campbell   | TO                                   | \$8,978            | \$16,022                | \$26,022                       | \$41,022                     | \$91,022                           |
| Johanna Schlager     | OCSP                                 | \$8,922            | \$16,078                | \$26,078                       | \$41,078                     | \$91,078                           |
| Ryan Paikin          | TO                                   | \$8,721            | \$16,279                | \$26,279                       | \$41,279                     | \$91,279                           |
| Kaylee Quinney       | CL                                   | \$8,713            | \$16,287                | \$26,287                       | \$41,287                     | \$91,287                           |
| Rocky Trottier       | MH                                   | \$8,644            | \$16,356                | \$26,356                       | \$41,356                     | \$91,356                           |
| Holly Boulton        | AF                                   | \$8,625            | \$16,375                | \$26,375                       | \$41,375                     | \$91,375                           |
| Valeria Acosta       | KL                                   | \$8,619            | \$16,381                | \$26,381                       | \$41,381                     | \$91,381                           |
| Michael Wightman     | KW                                   | \$8,394            | \$16,606                | \$26,606                       | \$41,606                     | \$91,606                           |
| Shaelyn Wytinck      | WIN                                  | \$8,312            | \$16,688                | \$26,688                       | \$41,688                     | \$91,688                           |
| Amaan Kler           | VN                                   | \$8,237            | \$16,763                | \$26,763                       | \$41,763                     | \$91,763                           |
| Kelsee Muxlow-volk   | SR                                   | \$8,015            | \$16,985                | \$26,985                       | \$41,985                     | \$91,985                           |
| Zak Khan             | OK                                   | \$7,933            | \$17,067                | \$27,067                       | \$42,067                     | \$92,067                           |
| Ricky Rayburn        | DR                                   | \$7,862            | \$17,138                | \$27,138                       | \$42,138                     | \$92,138                           |
| Shannon Pereira      | LN                                   | \$7,658            | \$17,342                | \$27,342                       | \$42,342                     | \$92,342                           |
| Beth Green           | AR                                   | \$7,609<br>\$7,263 | \$17,391<br>\$17,637    | \$27,391<br>\$27,637           | \$42,391                     | \$92,391<br>\$02,637               |
| Rhea Manalili        | ТО                                   | \$7,363            | \$17,637                | \$27,637                       | \$42,637                     | \$92,637                           |

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# Stay at Home Cook with Cutco

Whether you want to get in and out of the kitchen as quickly as possible, or you want to reignite your passion for cooking, these tools will help you get that done.



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ON SALE NOW
The Entertainer Pack

\$190

1734

\$87 in SAVINGS!

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How to write up: 1501 1502 1503 Bonus:1504

BUY 3 GET 1 FREE Table Knives

How to write up: 3-1759 C/W Bonus: 1-1759 C/W

How to write up: 6-1759 C/W Bonus: 2-1759 C/W ON SALE NOW
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Special CPO of 247

How to write up:1-1766 C/W, 1-1764 C/W, 1-1721 C/W

Bonus: 1-2120 C/W, 1-1766-2, 1-1764-2, 1-1721-2, 1-2120-2

PLEASE NOTE: there are no bonus points allowed with these specials.

\*\*ORDERS CAN BE SUBMITTED ON R.O.L.O.\*\*

# CUTCO SWAG 2020



# **GET YOURS TODAY!**



Vector Hat \$20



Vector Aviators \$7



Cutco Headphones \$25



CUTCO Powerbank \$16



Vector Waterbottle \$14



Cutco
Demo Bag
(Carry on
size)
\$70



Vector Smartphone Wallet \$4



LGD Pop Socket \$10



Cutco Polo Shirt (Unisex) Purple or Blue \$30

**How to Order:** 

Email your order to mchesney@cutco.com